



## Call for Consultants

### REVISED

**Title of the Call:**  
**Cost/Benefit Analysis and Impact of Compliance and Non-compliance with Sanitary and Phytosanitary Requirement for CARIFORUM Countries**

**Date of the Call:** April 26, 2016      **Closing Date for Receipt of EOI:** May 20, 2016

**Call Reference:** CaRC/BB/SPS-EOI

**Address of Call Response:** IICA Representative  
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*Background:*

1. The Inter-American Institute for Cooperation on Agriculture, IICA has been the specialized international agency for agriculture of the Inter-American System for more than 70 years, and its mission is to “*encourage, promote and support our Member States in their efforts to achieve agricultural development and rural well-being through international technical cooperation of excellence*”.
2. IICA as the implementing agency for the 10th EDF Sanitary and Phytosanitary (SPS) Measures Project is seeking a qualified and experienced individual or firm to conduct a study analysing the cost/benefit of compliance/non-compliance with national, regional and international sanitary and phytosanitary (SPS) measures and requirements. The assignment seeks to identify socio-economic costs and benefits for CARIFORUM countries associated with non-compliance and compliance with SPS measures. The core activity will be to conduct this analysis with the aim of providing realistic, quantified costs in relation to the rights and obligations of CARIFORUM countries with respect to SPS requirements.

*Desired outcomes:*

- Increased understanding of the specific costs and benefits of non-compliance and compliance with SPS requirements and the effect on market access and on the livelihood of stakeholders.
- Cost/benefit analysis packaged in a manner for presentation to policy makers and decisions makers in CARIFORUM countries.





- Increased understanding of the role and importance of SPS requirements in relation to trade (imports and exports)

*Requirements:*

*The consultant or firm is required to*

- i. Conduct a comprehensive desk review of the existing international, regional and national legislation, relevant studies, research, reports and international best practices on Sanitary and Phytosanitary Measures (SPS).
- ii. Review the International Agreements for Sanitary and Phytosanitary Measures (SPS) and the SPS requirements for international markets such as those within the European Union, USA and Canada to appreciate the scope of the obligations assumed by CARIFORUM countries and the provisions which address these obligations.
- iii. Assess the socio-economic costs of non-compliance and the benefits of compliance with implementing SPS measures and the impact on the supply chain (i.e. small farmers, processors and exporters). This should include the costs resulting from the delay in exports and the rejection of the product at the port of the importing country. The assessment will involve visits to an estimated five (5) countries to collect primary data.

The assessment will include, but not be limited to:

- a) The burden of the cost of compliance and non-compliance of CARIFORUM countries with respect to exportation and importation, in terms of the loss of foreign exchange, income, employment and household consumption.
- b) The cost of compliance and non-compliance for the supply chain (i.e. small farmers, processors and exporters) and the resources available to them.
- c) The cost and the efficiency of non-compliance and compliance depending, *inter alia*, on the organization of the supply chain and its counterparts.

*Duration of the Contract:*

The contract duration is forty-five days over a period not exceeding five (5) months.

*Desired Qualifications:*

Qualifications should include, but not limited to:

- Advanced university degree (Masters or equivalent), preferably in Agriculture, International Trade and Development or related field. A first level university degree with the relevant combination of professional training, certification and experience may be accepted in lieu of the advanced university degree;
- At least ten (10) years post-qualification experience in the area of agricultural health and food safety, international and private industry standards for retail and agri-food industry.



- Experience in advising on agricultural health and food safety standards and regulations in CARIFORUM countries;
- Knowledge of agricultural legislation in CARIFORUM countries, in particular legislation that is relevant or affected by international agreements for Sanitary and Phytosanitary Measures (SPS).
- Excellent written and oral communication skills in English Computer literacy and ability to effectively use office technology equipment, IT tools

#### HOW TO APPLY:

1. Interested individuals and firms should send detailed curriculum vitae and/or profile indicating areas of competence, past experience and interest as an attachment to email address: [sps.project@iica.int](mailto:sps.project@iica.int) to the attention of SPS Project Manager by close of business **May 10, 2016 at 4:00 PM Eastern Caribbean Time.**
2. IICA's policy requires that respondents provide professional, objective, impartial advice and at all times, hold IICA's interests paramount without any consideration for future work, and strictly avoid conflicts with other assignments or their own corporate interests. Respondents shall not be hired for any assignment that would be in conflict with their prior or current obligations to other clients, or that may place them in a position of not being able to carry out the assignment in the best interest of IICA.

*Enquiries relating to the action can be directed to [sps.project@iica.int](mailto:sps.project@iica.int)*